



## **PARTNERSHIP CONTRACT AND PROFESSIONAL COLLABORATION**

### **BETWEEN**

**Company:** ITALIANSKONSULTING (hereby "**Company**")

**Headquarters:** Krajná 7 – Blok B 82104 Bratislava – Slovak Republic

**P. I.V.A. (Slovak):** 46 185 658

**Telephone:** +39 388 836 3125

**Email:** partnership@italianskonsulting.sk

**Website:** [www.italianskonsulting.sk/en/online-academy/](http://www.italianskonsulting.sk/en/online-academy/)

**Extract from the Business Register of the District Court Bratislava I**

**Managing Director:** Dr. Giovanni Gentile

### **AND**

**International Business Consultant**

☐ **Dr./Dr.ssa (or foreign equivalent)** \_\_\_\_\_

☐ **PhD.** \_\_\_\_\_

(hereby "**Professional Partner** ")

**Address:** \_\_\_\_\_

**V.A.T.: (Italian or foreign):** \_\_\_\_\_

**Telephone:** \_\_\_\_\_

**Email:** \_\_\_\_\_



## **The contracting parties for 1 year undertake as follows (including 30 day paid trial period)**

### **The Company**

1. **welcomes Professional Partner** on LinkedIn page ITALIAN ACADEMY FOR FOREIGNERS.
2. **supports regularly Professional Partner activities** through Reference Manager.
3. **provides Professional Partner with all working tools** to manage different sales activities.
4. **promotes all activities of Professional Partner** through the main social networks.
5. **organizes monthly Open Days** to help the Professional Partner manage new clients.

### **Professional Partner (as part of an international team)**

1. **inserts** on his LinkedIn profile the new position "**International Business Consultant**".
2. **collaborates** actively with the Reference Manager, observing the following in order:
  - requests the register made available by the Company to manage his sales activity.
  - sends every 30 days his own Activity Register in order to be paid by the Company.
  - communicates and resolves promptly any kind of situation that can hinder mutual collaboration.
3. **follows the training/s** on the use of the innovative platform and then writes evaluation about it.
4. **gives consent to publish** a presentation YouTube playlist on the Company's website and social networks exclusively for collaborative purposes.
5. **promotes independently his/her consulting activities** with the help of a personalized playlist, published on the ACADEMY's YouTube channel, containing personal digital business card, video presentation in English, training proposals and the services offered by the Company.
6. **is appointed as co-administrator** of the ACADEMY's LinkedIn page to choose his clients.
7. **organizes online B2B/B2C meetings** with potential Italian and foreign partners and customers. (embassies, chambers of commerce, associations, accademies, companies, school of languages, etc.)
8. **provides all the needed information** on products and services and assists customers in finding the suitable product they are looking for, building lasting relationships with them by contacting them to follow up on purchases and suggest purchase options and invite them to upcoming events.
9. **joins Open Day, a monthly support event** for old and new professional partners and clients.
10. **receives the same economic treatment of the international sales promoter. plus a net indirect commission of \_\_\_\_\_%, calculated on the total turnover generated from the sales concluded by international sales promoters, managed on behalf of the Company worldwide.**  
**In addition, can offer different services to institutions and Italian private companies for digital internationalization of goods and services in the world market and get paid by agreement.**

**The commission due to the Professional Partner will be paid by bank transfer to the account previously communicated to the Company within 3 days of delivery and verification of the Activity Register.**

**First month trial. At the end of the trial period, after verifying all the commitments made, the Company reserves the right to extend collaborative relationship for a period of 12 months.**

This contract is drawn up in two copies, one copy for the Company and one copy for the Professional Partner, and can be revoked with immediate effect upon communication via email sent to the other contracting part.

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Date

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Professional Partner

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ITALIANSKONSULTING, s.r.o.

ITALIAN ACADEMY FOR FOREIGNERS – Italian courses in Italy

Via Goffredo Mameli, 18 – 65123 Pescara