PARTNERSHIP CONTRACT
AND PROFESSIONAL COLLABORATION

BETWEEN

Company: ITALIANSKONSULTING (hereby "**Company**")

Headquarters: Krajná 7 – Blok B 82104 Bratislava – Slovak Republic

P. I.V.A. (Slovak): 46 185 658

Telephone: +39 388 836 3125

Email: partnership@italianskonsulting.sk

Website: www.italianskonsulting.sk/en/online-academy/

Extract from the Business Register of the District Court Bratislava I

Managing Director: Dr. Giovanni Gentile

AND

International Educational Promoter:

- ❏ **Bc. (or foreign equivalent)** _____

- ❏ **Dr./Dr.ssa (or foreign equivalent)** _____

- ❏ **PhD.** _____

 (hereby "**Educational Partner** ")

Address: _____

V.A.T.: (Italian or foreign): _____

Telephone: _____

Email: _____

ITALIAN ACADEMY FOR FOREIGNERS – Italian courses in Italy
Via Goffredo Mameli, 18 – 65123 Pescara

The contracting parties for 1 year undertake as follows
(including 30 day paid trial period)

The Company
1. welcomes Professional Partner on LinkedIn page ITALIAN ACADEMY FOR FOREIGNERS.
2. supports regularly Professional Partner activities through Reference Manager.
3. provides Professional Partner with all working tools to manage diferent sales activities.
4. promotes all activities of Professional Partner through the main social networks**.**
5. organizes monthly Open Days to help the Professional Partner manage new clients.

Educational Partner (as part of an international team)
1. inserts on his own LinkedIn profile the new position **"International Educational Promoter".**
2. collaborates actively with the Reference Manager**,** observing the following in order:
- requests the register made available by the Company to manage his sales activity.
- sends every 30 days his own Activity Register in order to be paid by the Company.
- communicates and resolves promptly any kind of situation that can hinder mutual collaboration.
3. follows the training/s on the use of the innovative platform and than writes evaluation about it**.**
4. gives consent to publish a presentation YouTube playlist on the Company's website and social
networks exclusively for collaborative purposes.
5. promotes independently his sales activities with the help of a personalized playlist,
published on the ACADEMY's YouTube channel, containing personal digital business card,
video presentation in English, training proposals and the services offered by the Company.
6. is appointed as co-administrator of the ACADEMY's LinkedIn page to choose customers.
7. provides all the needed information on products and services and assists customers in finding
the suitable product they are looking for, building lasting relationships with them by contacting them
to follow up on purchases and suggest purchase options and invite them o upcoming events.
8. joins Open Day, a monthly support event for old and new professionals partners and customers.
9. receives a net direct commission calculated on the turnover generated every 30 days
by educational products sales **concluded on behalf of the Company worldwide as following:**

- ❑ **"IL MIO VIAGGIO NELLA CULTURA ITALIANA"** Italian culture (individual lessons).   **___%**
- ❑ **"CONVERSIAMO IN ITALIANO?"** Italian conversation (groupe courses).   **___%**
- ❑ **"LA MIA GRAMMATICA PRATICA"** Italian grammar workshops (groupe courses).   **___%**
- ❑ **"L'ITALIANO PER LA TUA PROFESSIONE"** Italian for work (groupe courses).   **___%**
- ❑ **"LA CULTURA ITALIANA CHE MI PIACE ONLINE!"** Innovative platform.   **___%**
- ❑ **"10 SETTIMANE PER TE"** Italian language individual tutoring with innovative platform.   **___%**

The commission due to the Educational Partner will be paid by bank transfer to the account
previously communicated to the Company within 3 days of delivery and verification
of the Activity Register.

First month trial. **At the end of the trial period, after verifying all the commitments made,**
the Company reserves the right to extend collaborative relationship for a period of 12 months.

This contract is drawn up in two copies, one copy for the Company and one copy
for the Educational Partner, and can be revoked with immediate effect upon communication
via email sent to the other contracting part.

_____   _____   _____
Date   **Educational Partner**   **ITALIANSKONSULTING, s.r.o.**

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